

► Ben Rosenberger

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Education

University of North Carolina at Chapel Hill Class of 2021

- Pursuing B. S. in Computer Science
- GPA: 3.33

Skills

- Proficient in Java (2 years experience) and C++ (1 year)
- Confident presenter
- Microsoft Word and PowerPoint certified (2016)

Experience

BR's Aeration Started September 2015 (seasonal)

Owner

- Basic machinery maintenance skills
- More than doubled the revenue from fall of 2015 to 2016
- Fall 2017 and 2018- scheduled clients and hired an employee to aerate yards while I was away at school
- Accumulated a distribution list of more than 50 potential clients to reach out to each fall

Artworks Landscaping June 2018 – August 2018

Team member

- Constructed patios, garden beds and retaining walls
- Removed, transplanted, and planted flowers, small trees and bushes
- Sodded and mulched
- Communicated directly with the customer and the foreman to determine exactly what he wanted built, removed, etc

Sales Representative Started June 2017- August 2017

Vector Marketing

- Presented hour long in-home and virtual demonstrations of kitchen knives to families where I closed sales while handling customer objections and solicited recommendations
- Career sales over \$15K including a push period where I sold \$7300 worth in 17 days